



# **Seatrade Maritime Awards**

Middle East, Indian  
Subcontinent & Africa

Under the patronage of H.E. Sultan Ahmed Bin Sulayem  
Chairman of Ports, Customs and Free Zone Corporation  
and Chairman of Dubai Maritime City Authority (DMCA)

# **Winners Brochure**

**22 September 2019**

Joharah Ballroom, Madinat Jumeirah  
Dubai, UAE



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Dock No. 2	410 m x 80 m	500,000 DWT
Quay	2800 m	Jib Crane 14 sets



# Welcome

A powerful network of almost 700 leading maritime personalities convened in Dubai on September 22, to celebrate the 2019 edition of the Seatrade Maritime Awards. As one of the world's busiest ports, and with a rapidly growing reputation as one of the world's leading international maritime centres, Dubai is a natural home for this event.

In a glittering awards ceremony, held under the patronage of His Excellency Sultan Ahmed Bin Sulayem Chairman of Ports, Customs and Free Zone Corporation and Chairman of Dubai Maritime City Authority (DMCA), and taking place on the opening evening of UAE Maritime Week, the Seatrade Maritime Awards once again recognised some of the outstanding organisations and individuals in their respective fields, with 24 trophies presented.

The Seatrade Maritime Awards have been supporting, recognising and rewarding the progress made in the region for the past 16 years. Of course, a huge amount has changed over that time in market conditions, new technologies and regulatory challenges. Yet the message from these Awards is that the industry in the

region continues to rise to the challenges it faces, with tenacity and ambition.

Each year, the Seatrade Maritime Awards attract a high number of entry submissions, with this year over 120 entries submitted. The core categories encourage the pursuit of excellence in a range of areas, including safety & quality, green shipping and education and training. 2019 once again saw leading individuals from the industry lend their time and expertise generously to judge the submissions in these core categories. This brochure celebrates their verdict.

It is also part of the role of the Seatrade Maritime Awards to recognise exceptional contributions from individuals through a sequence of Personality Awards, with the winners chosen by Seatrade's editorial board.

We would like to offer our congratulations to all those who submitted entries for the Awards this year and our sincere thanks to our judges, sponsors, partners and guests. We hope you all had a fantastic evening, and we look forward to welcoming you back in 2020.



**Chris Hayman**  
Chairman, Seatrade

A handwritten signature in dark ink that reads "Chris Hayman".





Under the Patronage of H.E. Sultan Ahmed Bin Sulayem  
Chairman of Ports, Customs and Free Zone Corporation  
and Chairman of Dubai Maritime City Authority (DMCA)



# Thanks

## Seatrade would like to thank all its sponsors for their support



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# Judges

## CHAIR



**Joe Brincat**

*Former Vice President - Middle East Region*  
**ABS**

## INDUSTRY JUDGES



**Ahmed Al Shehhi**

*Senior Vice President Offshore Logistics, ADNOC Logistics & Services*



**Romesh David**

*Chief Executive Officer*  
**South Asia Gateway Terminals**



**Jasmin Fichte**  
*Managing Partner*  
**Fichte & Co.**



**René Kofod-Olsen**

*Chief Executive Officer*  
**Topaz Energy and Marine**



**Marcus Machin**

*Director*  
**Tufton Oceanic (Middle East) Limited**

## TECHNICAL & OPERATIONAL JUDGES



**Dr. Noura Al Dhaheri**

*Chief Executive Officer*  
**Maqta Gateway Co.**



**Mohammad Abdulrazaq Alawadhi**

*Vice President – HSSEQ & Business Excellence*  
**Drydocks World Dubai**



**Captain Brian Course**

*Senior Manager, Quality Assurance & Compliance*  
**Bahri Oil**



**Fazel A. Fazelbhoy**

*Chief Executive Officer*  
**Synergy Offshore FZ LLE**



**Chris Peters**

*Chief Executive Officer*  
**Emirates Ship Investment Company LLC**



**Captain Harihar Prasad**

*Chairman, Nautical Institute UAE Branch, Managing Director*  
**McQuilling Shipping Services DMCC**



**Engineer Ashik Subahani**

*Chairman, RINA UAE Branch, Managing Director*  
**Great Waters Maritime LLC**

# Quotes

“The Contribution to the Development of the Regional Maritime Cluster Award exemplifies the integral role DP World, UAE Region plays in enabling trade within the region and beyond. Seatrade Maritime Awards has established itself as the marquee event, for industry recognition across the Middle East, Indian Subcontinent and Africa region. We are both an admirer and supporter of the awards, which have encouraged ambition, innovation and a healthy environment of competition within the industry”

Mohammed Al Muallem, CEO and Managing Director, DP World, UAE Region

“For the team at AISSOT, this journey over the last few years has been no less than a roller-coaster ride. Right from conceptualisation of this project, energetic discussions and transforming all that hard work into a strong foundation where we stand today. It was indeed worth the risk, for that extraordinary ride. Today, we start extending our strategy to horizons even beyond expectation. AISSOT Group envisions to strongly position ourselves in the league of largest ship owning VLCC fleet within the next few years. We take the opportunity to thank Seatrade for rewarding us with one of the most prestigious awards in the shipping industry”

Dhanasekhar Durai, Director – Shipping, Al-Iraqia Shipping Services & Oil Trading (AISSOT)

“The whole team at Kanoo Shipping will be more excited and committed and look forward to assisting with better effectiveness than ever before and to keep raising industry standards as always. Thanks again for choosing Kanoo Shipping as your favourite Agent and we look forward to strengthening our relationships in the years to come.”

Jonathan Bygrave, CEO, Kanoo Shipping Division

“Seatrade Maritime Awards has always been one of the world’s most prestigious maritime awards programmes. It recognises efforts from organisations that constantly rise above challenges and go the extra mile to serve the maritime sector. We are very proud that Indian Ports Association (IPA) has successfully clinched the Indian Subcontinent Maritime Award. IPA is an apex body of Major Ports under administrative control of the Government of India, since its inception serving as a think tank’ and Centre of Excellence for policy makers & the maritime sector in India. It was setup primarily with the idea of fostering growth and development of all Major Ports of India.”

Dr Abhijit Singh, Executive Director, Indian Ports Association

“This award is seen as appreciation of LogiPoint’s outstanding record of collaboration and partnership with its stakeholders and of providing clients with maximum ease of doing business via up-to-date facilities, state-of-the-art Warehousing, and customised Value Added Solutions.”

Farooq Shaikh, CEO, LogiPoint



# Quotes

“Seatrade Maritime Awards is an international platform that recognises the best in the shipping and ports industry, and also provides a great opportunity to share ideas. Essar Ports is proud to have participated in this event and receive the prestigious Corporate Social Responsibility Award. Essar Ports regards CSR as an integral element in the successful development and operation of its business. We endeavor to create “share value” for the communities near, in and around its operations. Along with focusing on business growth, the team is sensitive and responsive to the developmental needs of its host communities. These efforts range from providing healthcare, education, empowerment through livelihoods and skill enhancement.”

Rajiv Agarwal, MD & CEO, Essar Ports

“The winning is a distinction of our company endeavour to be a partner in excellence and it is our people’s commitment to be at the top of the marine industry.”

Mr. Michael Jorgensen, Acting CEO, CFO Oman Shipping Company

“It is a huge honour to win this prestigious award for the second year running. On behalf of our 1200 staff I would like to thank our customers for their trust in our services. The marine industry is changing rapidly, and margins are tight. High quality, safe and efficient vessels are becoming the new norm. As a service provider to the marine industry we constantly strive to maintain a cost-efficient business and understand the needs of our customers. This award is showing the result of our efforts in our new building and repair departments.”

Lars Seistrup, Managing Director, Albwardy Damen

“Thank you to Seatrade Maritime Awards for selecting Drydocks World. This recognition from the maritime industry validates our commitment to delivering excellence and prioritising safety. Through enhancing our processes and technology, and by viewing challenges as opportunities, Drydocks World delivers solutions that add value to projects. Our people in the yard have made this company a leader in the industry, and we will continue to innovate to maintain our position as a shipyard of choice.”

Capt. Rado Antolovic, CEO & Managing Director, DP World Maritime Services Division

“We are delighted to have been awarded two awards during the prestigious Seatrade Maritime Awards for our investment in Green Shipping and Technology Innovation. The two awards are a testament to SEACOR Marine’s commitment to the environment and improving the environmental footprint in the Offshore Oil and Gas Industry.”

Mark Kachouh - Director Business Development (MENA) – SEACOR Marine



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# Winner

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## Integration of Women in the Maritime Sector Award

### Judging Criteria

Inspired by, and in support of, IMO's Programme on the Integration of Women in the Maritime Sector (IWMS) and in celebration of IMO's World Maritime Day 2019 theme "Empowering Women in the Maritime Community"; this award recognises the inspirational leadership and achievements of one of the Industry's leading women.

### **H.E. Eng. Hessa Al Malek, Marine Transport – Executive Director, Federal Transport Authority Land & Maritime**

H.E. Eng. Hessa Al Malek is a qualified engineer with an enviable CV that, earlier this year, acquired a new accolade - President of the Arab Women in Maritime Association (AWIMA) – one of seven such associations launched through IMO's Gender and Capacity-Building Programme. In this role, Her Excellency has been focusing on strengthening the effectiveness of female contribution to the maritime sector through implementation of strategies and action plans. Much of Her Excellency's time is spent on capacity building; strengthening maritime resource development; governance structures; and highlighting the impact of women in the maritime sector at national and regional levels in her daily role as a key figure in the UAE's Federal Transport Authority.



(L - R) Chris Hayman, Chairman, Seatrade, H.E. Salem Ali Al Zaabi, Director General, Federal Transport Authority – Land & Maritime, H.E Eng. Hessa Al Malek, Marine Transport – Executive Director, Federal Transport Authority - Land & Maritime and Shahab Al Jassmi, Director - Ports & Terminals, DP World



22 – 23 March 2020 | Dhahran Expo, Dammam, Kingdom of Saudi Arabia

# Connecting Saudi Shipping and Logistics Sectors

"The Saudi Maritime Congress is strategically important and remains an interactive platform for exchanging information, transferring experiences and exploring investment opportunities available to develop the maritime sector with the participation of experts, pioneers and decision-makers."

**H.E. Dr Nabel Bin Mohammed Al Amudi**  
Former Minister of Transport, Kingdom of Saudi Arabia



A high-level conference addressing the key opportunities for the Kingdom's shipping & logistics industries.



An international exhibition featuring key industry players brought together under one roof.



Opportunity to meet and connect with a global audience of decision makers and government entities.

# Winner

## Investment in People Award

### Judging Criteria

This award recognises significant commitment to and investment in human relations resources. The recipient will have demonstrated a dedication to training and education, a strong commitment to the human element of shipping and a significant investment in people within an organisation or further afield. Education & training initiatives will have demonstrable benefits for national youth employment and skills development as well as contributing significantly to the improvement of gender diversity.



### Bahri

As a maritime leader that pioneers new logistics and transportation solutions, Bahri places significant importance on innovation with a keen focus on Big Data. Its several contributions include 'Next Best Cargo' that identifies the most lucrative cargo for any charterer, 'Bahri Real-time Integrated Systems Operations (BRISO)' that integrates diverse information related to the shipping business, and 'Safe Seas' to promote maritime safety, quality and compliance. Similarly, Bahri Ship Management was one of the first global companies to deploy 'Pay As You Go' ENC management tool for ECDIS and a frontrunner in adopting 'Enviromanager' to ensure compliance and minimise environmental risks.



(L - R) H.E. Salem Ali Al Zaabi, Director General, Federal Transport Authority – Land & Maritime and Hisham Al-Khadi, Chief Support Officer, Bahri Oil



# تجمع دبي البحري الافتراضي Dubai Maritime Virtual Cluster

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سلطة مدينة دبي للملاحة  
DUBAI MARITIME CITY AUTHORITY

## Contribution to the Development of the Regional Maritime Cluster Award

### Judging Criteria

This award recognises a company, association, individual or system that has made a substantial contribution to strengthening the links between the region's maritime elements. Judges were looking for examples of collaboration to better the prosperity of the regional maritime industry rather than individual profit or gain. Judges were also looking for evidence of contributions made and examples of regional maritime benefits.

### موانئ دبي العالمية DP WORLD

#### DP World

The judges were very impressed with DP World's track record. DP World UAE Region plays a vital role in the economy of Dubai and the UAE - securing a bright future for regional trade, contributing to over 33% of Dubai's GDP and 450,000 jobs in its economy, representing 7.5% of total employment in the UAE.

#### HIGH COMMENDATION:

#### SAMSUNG HEAVY INDUSTRIES NIGERIA

The judges gave a high commendation for Samsung Heavy Industries 3.4 billion US dollar investment which has contributed 1.6 billion US dollars to the Nigeria economy.



(L - R) Mohammed Alfalasi, Waterways Manager, Dubai Maritime City Authority, Joost Kruining, SVP & COO, Ports & Terminals Division, DP World UAE Region and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS



SAMSUNG HEAVY INDUSTRIES NIGERIA



State of Kuwait

شركة الصناعات الهندسية الثقيلة وبناء السفن ش.م.ك (عامة)

HEAVY ENGINEERING INDUSTRIES & SHIPBUILDING CO. K.S.C (Public)



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Shipyard Workshops



Syncrolift Platform



Floating Dock



Overview of Repair Bays



Vessel Refurbishment



New Building Projects



Professional Diving Services



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# Winner

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## Green Shipping Award

### Judging Criteria

This award recognises an organisation that has developed the most environmentally responsive maritime and shipping strategies. Judges were looking for examples of a major initiative developed or delivered in the last year with a description of the rationale behind it. They also looked at the scale of investment made and the company's commitment to the industry's sustainability through environmentally focused strategies, planning and implementation.



### Seacor Offshore Dubai LLC

The project was to allow for significant reduction in vessel fuel consumption and emissions by the incorporation of Hybrid technology (Stored Energy) to existing vessels and those under construction. The Hybrid solution using containerised Energy Storage allows for peak shaving of power plant resulting in reduced fuel consumption and total generator running hours. Also allows for limited battery only operation in port. The innovation is the ability to offer to customers vessel operations at significantly lower total cost by reducing fuel oil consumption in the region of 20%. While already compliant with all applicable environmental regulations, SEACOR was keen to take advantage of the latest advances in battery technology. The goal was to reduce carbon emissions through more efficient operations, save fuel for customers and reduce wear and tear on generators through load optimisation.



(L - R) Salem Marafi, Deputy Chief Executive Officer – Shipyard Operations, Heavy Engineering Industries & Shipbuilding CO. K.S.C (HEISCO), Mark Kachouh, Director Business Development, Seacor Marine and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS







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Maritime**  
Middle East

**7 - 9 December 2020**

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# Winner

## Safety and Quality Award

### Judging Criteria

This award recognises the very best in safety and quality improvement initiatives. It highlights excellence in technical and procedural improvement initiatives that lead to a reduction of risk to life at sea/ land. Judges were looking for detailed evidence of such initiatives including accounts of investment in safety training, changes to the company's safety culture and improvements of lost time accidents where relevant.



A DP WORLD Company

### Drydocks World Dubai

The biggest shipyard in the MENA Region, Drydocks World Dubai works round the clock, supported by 7,400 employees from 52 different nations. Thanks to its recently revised 'Zero Harm' strategy, it now records just 2.5 recordable injuries per million-man hours worked.

### HIGH COMMENDATION:



The judges gave a high commendation to Arab Shipbuilding & Repair Yard Company for creating a new regional record for safety, of five million manhours without a single Lost Time Incident.



(L - R) Capt. Rado Antolovic, CEO & Managing Director, DP World Maritime Services Division and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS



# ADNOC LOGISTICS & SERVICES

## Combining offshore and onshore expertise

As the Gulf's largest fully integrated maritime logistics company, we bring together world-class capabilities in shipping, marine services, offshore logistics and onshore services, to deliver smarter solutions and better value to our customers.



# Winner

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## Education and Training Award

### Judging Criteria

This award recognises an educational institution, commercial organisation or an individual that has made a major contribution to maritime education and training in the region. Judges were looking for examples of excellence and thought leadership with details about policies developed; the relationship to shipping companies in the region; links with other maritime institutions and quantifiable successes.



### Oman Ship Management Company S.A.O.C

The judges were very impressed with Oman Ship Management Company for their commitment to developing the maritime and shipping industry in Oman. They offer annual scholarships in Nautical Studies or Marine Engineering to suitable candidates in respected maritime colleges, while offering job opportunities to qualified graduates.

### HIGH COMMENDATION:



The judges gave a high commendation to Kuwait Oil Tanker Company for their web-based training delivered on board its vessels via a Video-on-Demand facility.



(L - R) Ali Asad Ali, Senior Vice President, Human Capital & Support Services, ADNOC Logistics & Services, Ibrahim Al Nadhairi, Chief Operating Officer, Oman Ship Management Company S.A.O.C and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS



SAMSUNG HEAVY INDUSTRIES NIGERIA





## **A ship can sometimes feel like a prison, with little space and few opportunities to go ashore.**

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# Winner

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## Corporate Social Responsibility Award

### Judging Criteria

This award recognises a leading corporate social responsibility (CSR) policy or initiative delivered in the last year. The policy must have successfully contributed to the welfare of the company's employees, its local community and its business performance overall. Our judging panel were looking for explanations of the rationale behind the initiative, evidence of success and an indication of investment either monetary or through the allocation of company resources.



### Essar Ports Ltd

Essar Ports is one of India's largest private sector operators, with the Essar Foundation being its vital Corporate Social Responsibility arm, committed to the highest standards of CSR in business activities that affect the communities around its four key operational terminals: Hazira, Salaya, Visakhapatnam and Paradip.

### HIGH COMMENDATION:



The judges gave a high commendation to Abu Dhabi Ports – SAFEEN for providing sustainable marine services and implementing CSR strategies to make a positive impact on the environment and stakeholders.



(L - R) The Revd. Canon Andy Bowerman, Regional Director, Middle East and South Asia, The Mission to Seafarers, Capt. Sukdev Singh Bhamra, General Manager, Essar Shipping DMCC and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS



محطة بوابة البحر الأحمر  
RED SEA GATEWAY TERMINAL



# Sustainability is going further with less fuel

## Intersleek 1100SR

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- With over 6000 coating applications world wide, Intersleek® reduces environmental impact and saves fuel for ship owners
- Premium biocide-free solution contributing to a sustainable shipping industry

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# Winner

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## Technical Innovation Award

### Judging Criteria

This award recognises a technical or technological project, product or process that has resulted in improved efficiencies, lower operating costs and/or environmental benefits. Judges were looking for outstanding innovation separating the project, product or process from its competitors. They also took into consideration the scale of investments made and evaluate the resulting benefits.



### Seacor Offshore Dubai LLC

The project was to allow for significant reduction in vessel fuel consumption and emissions by the incorporation of Hybrid technology (Stored Energy) to existing vessels and those under construction. The Hybrid solution using containerised Energy Storage allows for peak shaving of power plant resulting in reduced fuel consumption and total generator running hours. Also allows for limited battery only operation in port. The innovation is the ability to offer to customers vessel operations at significantly lower total cost by reducing fuel oil consumption in the region of 20%. While already compliant with all applicable environmental regulations, SEACOR was keen to take advantage of the latest advances in battery technology. The goal was to reduce carbon emissions through more efficient operations save fuel for customers and reduce wear and tear on generators through load optimisation.



(L - R) Stephen Saywell, Commercial Director – Middle East and Africa, AkzoNobel, Mark Kachouh, Director Business Development, Seacor Marine and Andrew Williams, President – Maritime Group, Informa Markets

### FINALISTS





## WORLD CLASS MARINE SERVICES



- PILOTAGE FOR SAFE MOVEMENT AND DOCKING
- TOWAGE OF A WIDE RANGE OF VESSELS
- ADVANCED VESSEL TRAFFIC SERVICES (VTS)
- EMERGENCY OIL SPILL RESPONSE
- FERRY MANAGEMENT
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## Maritime Supply Chain & Logistics Award

### Judging Criteria

This award recognises a company that has demonstrated its ability to consistently contribute to the development and implementation of best practices throughout the supply chain. The company needs to have demonstrated its ability to further enhance and develop cross-border commerce and/or make significant improvements to supply-chain efficiency. The successful company would have developed strategies that contribute to enhanced global supply chain management through the flow of goods that pass through a diversified chain of multiple logistics segments. The judges assessed successful business solutions developed to maximise the number of projects handled, the optimisation of operational performance, the introduction of customer friendly facilities / processes and a high level of customer satisfaction as well as new innovations that further the flow of goods to their final destination.



### LogiPoint

The judges wanted to award LogiPoint for developing integrated logistics facilities across Saudi Arabia, achieving internationally competitive service levels and improving efficiency in the Kingdom's trade and supply chain. This has helped to make Saudi Arabia a key hub in the global logistics value chain.



(L - R) Bob Jaques, Editor, Seatrade Maritime Review, Farooq Shaikh, CEO, LogiPoint and Khalid Al Ali, Senior Manager – HSE & Corporate Compliance, Abu Dhabi Ports

### FINALISTS



2020  
we are ready

ECR  
fuel  $\leq 0.1\% S$

NAVIGO MCL Ultra (20 BN)  
NAVIGO MCL Extra (40 BN)

fuel  $\leq 0.5\% S$

NAVIGO MCL Extra (40 BN)

fuel  $> 0.5\% S$   
+ Scrubber

NAVIGO 100 MCL  
NAVIGO 140 MCL

## NAVIGO MCL Extra

NAVIGO MCL Extra shows excellent piston cleanliness on E.R. TALINN at end of trial inspection in February 2017.

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# Winner

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## Shipping Company of the Year

### Judging Criteria

This award recognises a company that has undertaken a major transformation or has had a significant effect on the region's marine market. Judges were looking for explanations of how the transformation or effect was achieved, including the rationale involved. They also assessed any investments committed and explore the company's plans to build on its achievement.



### Oman Ship Management Company S.A.O.C

Launched as the national carrier in 2003, Oman Ship Management Company have revived Oman's maritime heritage by taking into account the rapid pace of change and the scope and scale of the company's business in the context of a history of reactive rather than pro-active management. They have become a formidable partner providing world class maritime solutions.

### HIGH COMMENDATION:



The judges awarded a high commendation to Bahri for their robust expansion and relentless focus on innovation and capacity building, central to its continued success.



(L - R) June Manoharan, Managing Director, Lukoil Marine Lubricants DMCC, Ibrahim Al Nadhairi, Chief Operating Officer, Oman Ship Management Company S.A.O.C and Bob Jaques, Editor, Seatrade Maritime Review

### FINALISTS



MAERSK



tomini shipping



TRISTAR



Navratna Company  
(ISO 9001:2015, ISO 14001:2015  
& BS OHSAS 18001:2007 Certified)



# A distinctive hub strategically located between the Indian and Mediterranean Oceans



Frontage parking with an open space for loading/unloading and an easy accessibility of vessels



700 TN – 3000 TN – 6000 TN  
Ship Lifting Facility



Yacht Manufacturing Workshops are leasable, and facilitate the manufacture, repair and construction of yachts of all sizes of yachts



Warehouses are available to store spare parts and materials used for marine related business activities



Ship Repair plots are strategically located within easy access to dry & wet berths, the ship lift facilities and open sea access



**Head Office**  
Maritime Business Center  
Dubai Maritime City L.L.C.  
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# Winner

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## Shipyard of the Year

### Judging Criteria

This award recognises excellence in newbuilding and/or repair yards in the Middle East, Indian Subcontinent and Africa. Judges were looking for evidence of investments made into new technology and processes; innovation in repair or construction; innovative ship design; commitment to environmentally friendly practices; and volume of work undertaken relative to the size of the facility. Judges were also keen to see evidence of the yard responding to evolving market circumstances and regulatory changes.

## ALBWARDY DAMEN

### Albwardy Damen

Albwardy Damen, a joint venture between Albwardy Investment and Damen Shipyards Group, has a workforce of around 1,100 people at three locations: Dubai, Sharjah and Fujairah. Last year, invested heavily in 3D scanning and engineering software to carry out BWT retrofits and large pipe renewal schemes on tankers. This was very successful and to date have carried out two BWT retrofits, including 3D scanning, engineering, CNC controlled piping production and installation as a turnkey project.



(L - R) Bob Jaques, Editor, Seatrade Maritime Review, Lars Seistrup, Managing Director, Albwardy Damen and Ali Al Suwaidi, General Manager, Dubai Maritime City

## FINALISTS



SAMSUNG HEAVY INDUSTRIES NIGERIA

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## Port & Terminal Operator Award

### Judging Criteria

This award recognises the port and/or terminal operator that has consistently demonstrated all-round operational excellence regardless of the type of cargo handled, maintained the highest standards of operational cost efficiencies, efficient automation systems and customer service delivery. With judges looking for indications of sustained commitment to this above criteria, the successful nominees should be able to demonstrate exceptional innovation, continued commitment to enhanced supply-chain solutions, improved efficiency, profitability and successful investment in port and/or terminal operations.



### Abu Dhabi Ports

Abu Dhabi Ports contributes to UAE Non-oil GDP by AED 24.2billion, and to Abu Dhabi by AED 19.6billion (3.6% Non-Oil GDP), and has created more than 91,000 jobs in the UAE. A culture of excellence is adopted across the organisation with a strategic plan based on a balanced scorecard, for which Abu Dhabi Ports was recently inducted into the "Palladium Balanced Scorecard Hall of Fame for Executing Strategy". More than 75 excellence improvement projects are underway across the group and multiple deals and partnerships have been formed with global companies, increasing trade and boosting the economy.



(L - R) Suzanne Tiago, Portfolio Marketing Manager – TOC Events Worldwide, TOC Middle East, Khalid Al Ali, Senior Manager – HSE & Corporate Compliance, Abu Dhabi Ports and Bob Jaques, Editor, Seatrade Maritime Review

### FINALISTS





# Winner

## Ship Agent Award

### Judging Criteria

This award recognises the achievements of a company that has demonstrated a consistent ability and commitment to improve and enhance efficiency as well as being a front-runner with the ship services offered in their respective maritime market. Environmental commitment and measures were assessed as well as the company's continuing drive to further the development of the maritime sector in their region through the introduction of new services that further simplify administration and logistics to ship owners and operators.



كانو للملاحة  
Kano Shipping

### Kano Shipping

Kano Shipping is one of the largest, national independent, family-owned companies in the Gulf Region. Kano Port Intelligence, their "Next Generation" agency platform, has a proven track record since 2004. Kano Shipping is made up from eight group operating companies making it the largest regional Ship Agency House, with 450 employees handling 20,000 port calls a year.



(L - R) Jonathan Bygrave, CEO, Kano Shipping and Mr Bob Jaques, Editor, Seatrade Maritime Review

## FINALISTS



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# Winner

## Maritime Services Award

### Judging Criteria

This award recognises an organisation that is providing outstanding services to the offshore and/or maritime community. This could be a ship broker, Management Company or any other marine services provider. Judges were looking for evidence of excellent customer service (with satisfaction metrics to support), business management procedures and achievements over the past year both financial and non-financial. Judges took into account achievements relative to company size ensuring that the scale of operation is not the defining factor of excellence.



### Abu Dhabi Ports – SAFEEN

In just five years, Abu Dhabi Ports - SAFEEN has become the preferred provider of world-class integrated marine and port services, through efficient and sustainable operations, while maintaining the highest levels of safety, compliance and respect for the marine environment. Abu Dhabi Ports – SAFEEN have been awarded by regionally and internationally accredited by well-recognised accreditation bodies.



(L - R) Khalid Al Ali, Senior Manager – HSE & Corporate Compliance, Abu Dhabi Ports and Bob Jaques, Editor, Seatrade Maritime Review

### FINALISTS





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## Africa Maritime Award

### Judging Criteria

This award recognises an organisation that has made a significant positive impact on the maritime industry within Africa. Judges were looking for evidence of the positive impact the organisation has had on the development of the regional supply chain, the growth of business in the region and the role played in stimulating infrastructural growth.



### Association of African Maritime Administrations (AAMA)

The Association of African Maritime Administrations (AAMA) is the coordinating body for 38 Maritime Administrations in Africa, established pursuant to Article 5 of the African Maritime Transport Charter (AMTC). AAMA developed the "African Maritime Regulatory Country Performance Review" drawn in line with IMO Resolution A.912(22) on self-assessment of implementation of obligations and responsibilities under the International Maritime Organization procedures & practices as a peer review document for African Maritime Administrations to benchmark their performance and also adopted "Near-Coastal Trading Certification and Competency Code" as a model for maritime administrations to foster economic cooperation among members.



(L - R) Jens O. Floe, Chief Executive Officer, Red Sea Gateway Terminal, Nneka O. Obianyor, Chief Legal Officer, Nigerian Maritime Administration & Safety Agency (NIMASA), Emmanuel Alfred, Special Assistant to the Director-General/CEO, Nigerian Maritime Administration & Safety Agency (NIMASA), Angela Safo-Kantanka, Deputy Director, Ghana Maritime Authority and Bob Jaques, Editor, Seatrade Maritime Review

### FINALISTS



SAMSUNG HEAVY INDUSTRIES NIGERIA



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## SUBSIDIARIES



# Winner

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## Indian Subcontinent Maritime Award

### Judging Criteria

This award recognises an organisation that has made a significant positive impact on the maritime industry within the Indian Sub-continent. Judges were looking for evidence of the positive impact the organisation has had on the development of the regional supply chain, the growth of business in the region and the role played in stimulating infrastructural growth.



### Indian Ports Association

Since its inception, International Ports Association has consolidated its activities and grown strength by strength and is considered to be a think tank and Center of Excellence for the Major Ports and assisting Ministry of Shipping in policy matters with the ultimate goal of fostering growth and integrating the maritime sector. International Ports Association as a repository of domain knowledge of the maritime sector, playing a pivotal role for implementation of arrangement for promotion of the concept of port led integrated development under the "Sagarmala Project".



(L - R) Bob Jaques, Editor, Seatrade Maritime Review, Dr. Abhijit Singh, Executive Director, Indian Ports Association and Khalid Al Ali, Senior Manager – HSE & Corporate Compliance, Abu Dhabi Ports

### FINALISTS





# Winner

## Deal of the Year

### Judging Criteria

This award recognises a significant business deal in the regional maritime industry which has positively contributed to the growth and sustainability of the region's maritime sector. Judges were looking for background information on the deal; the impact it had on the company; an indication of the complexities of the deal; any innovative features, how it was done and the final transaction value in US\$. The category is open to any business based in, or with a significant regional presence in, the Middle East which has had direct involvement in the deal.



### HFW in support of Abu Dhabi Ports & Cosco Ports

HFW acted in support of Abu Dhabi Ports and Cosco Ports in their construction of Khalifa Port. The success of this deal is a decision to sign a 35-year concession agreement to construct and operate a dedicated terminal. Cosco Ports' investment is also part of a five-year growth strategy, and investment has moved Khalifa Port into the top 25 of the world's largest container ports.



(L - R) Tien Tai, Partner, HFW, Khalid Al Ali, Senior Manager – HSE & Corporate Compliance, Abu Dhabi Ports and Grant Elrick, Seatrade Maritime Head of Sales, Informa Markets

## FINALISTS



# Winner

## Business Enabler of the Year

### Judging Criteria

This award recognises an organisation or individual that has established a set of services and processes that: enhance the ease of doing business, support and encourage new business growth and generally support prosperity for maritime businesses in the region.

### Dubai Maritime City

Successful maritime clusters around the world have a broad and eclectic mix of service providers all contributing to combined growth and prosperity of the cluster. Dubai Maritime City has a clear goal to support others in the maritime cluster through an offering which improves ease of doing business and provides favourable and convenient access to relevant facilities. Dubai Maritime City operates a Free zone environment designed to enhance the productivity of companies located within it and, therefore, contributes greatly to the prosperity of the local industry.



(L - R) Capt. Rado Antolovic, CEO & Managing Director, DP World – Maritime Services Division and Emma Howell, Seatrade Head of Group Marketing Services & Maritime Marketing, Informa Markets

# Winner

## Newcomer of the Year 2019

### Judging Criteria

This award recognises an individual or organisation making a significant impact in the regional maritime community, having entered the market in the past 12 months.

### Al-Iraqia Shipping Services & Oil Trading (AISSOT)

Al-Iraqia Shipping Services and Oil Trading (AISSOT) over the last 12 months have focussed on fleet growth intended to foster and facilitate the Iraqi strategic objective to carry crude and product, around the world. With six vessels built this year, AISSOT has an on-water and on-order fleet comprising 17 VLCCs with further expansion plans envisaged in other sectors. AISSOT are also contributing to the growth of the regional maritime cluster by drawing on local expertise including legal framework structuring support from Dubai-based law firm Ince. Aggressive fleet expansion with vessels of this size and value, in a market where access to funding for new entrants is limited, can only be achieved through creativity, innovation and hard work which is recognised through this Award.



(L-R) Dhanasekhar Durai, Director - Shipping, Al-Iraqia Shipping Services & Oil Trading (AISSOT) and Andrew Williams, President - Maritime Group, Informa Markets



# Winner

## Personality of the Year 2019

### Judging Criteria

This award is presented to an individual who has made a major contribution to the shipping industry in any field.

### **Capt. Rado Antolovic CEO & Managing Director, DP World – Maritime Services Division**

Capt. Rado Antolovic has a PhD and MBA in transport and economics and over 35 years' experience in leading, transforming and developing the maritime and port industry. As is often the case with maritime leaders, Capt. Antolovic had early experience as a sea-going mariner during his time at MOL. His CV includes senior positions at APL, P&O Ports and DP World as well as a period as CEO of Russia's largest commercial sea port operator (the third largest in Europe). Most recently, Capt. Antolovic has been a keen component to DP World's successful turnover growth and fast global expansion personally tasked with efficiently consolidating several group maritime businesses to provide a strong platform for long term growth.



(L-R) Capt. Rado Antolovic, CEO & Managing Director, DP World – Maritime Services Division and Andrew Williams, President - Maritime Group, Informa Markets



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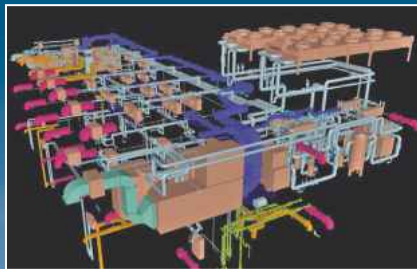
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# Winner

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## Outstanding Achievement Award 2019

### Judging Criteria

In a year of rapid development across the region, this award recognises the development from within the region which will deliver the greatest benefit to global maritime transport in the long term..

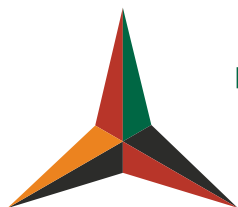
### **Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services and Chairman, UAE Shipping Association**

Capt. Abdulkareem Al Masabi has had a successful career in the port sector, as Executive Vice President of the ports unit of Abu Dhabi Ports and as Chairman of Abu Dhabi Terminals, where he was responsible for its day-to-day operations. Capt. Al Masabi now heads ADNOC Logistics and Services, driving the efficiency of one of the biggest integrated logistics services providers in the region. He is also the Chairman of the UAE Shipping Association (UAESA), working to promote the UAE's credentials as a major maritime hub. The existence of a strong shipping industry voice is a common characteristic of all major maritime centres. At the start of UAE Maritime Week 2019 and guided by Capt. Al Masabi, UAESA joined the membership roster of the International Chamber of Shipping (ICS) thereby taking steps to position itself as a major voice in global shipping conversations.



(L - R) Chris Hayman, Chairman, Seatrade, Capt. Abdulkareem Al Masabi, CEO, ADNOC Logistics & Services and Chairman, UAE Shipping Association and Capt. Rado Antolovic, CEO & Managing Director, DP World – Maritime Services Division





# TRISTAR

## Integrated Liquid Logistics Solutions Provider

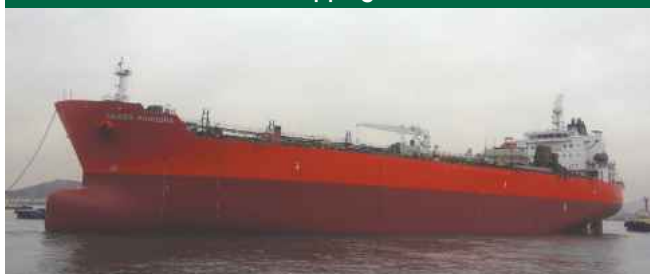
The Tristar Group is a fully integrated Logistics Solutions provider that offers a comprehensive list of services to cater to the needs of the petroleum, chemical and petrochemical industries, both in the region and globally. The company's core expertise lies in its ability to safely handle and distribute all types of retail fuels, lubricants, chemicals, petrochemicals and liquid gases.

### Fuel Farm



Tristar owns, operates and manages more than 60 fuel farms globally with a storage capacity of over 700 million liters for handling a wide range of petroleum products like Jet Fuel, Gasoline, Gasoil, Fuel Oil, etc. Tristar's fuel farms and storage depots are constructed and maintained in the services of its clients. Our largest fuel farm is in the Pacific island of Guam which has a capacity of 4.2M barrels. All the operations comply with the local and international safety and environment standards, including OSHA and USEPA.

### Shipping



The shipping business acquired Eships in early 2016 and now owns and operates 25 chemical, oil and gas tankers globally mostly with Oil Majors. Tristar has six new Eco MR tankers (50,000 DWT) which are fitted with additional fuel saving equipment such as Propeller Boss Cap Fins, New Profile Technology Propeller and Trim Optimization System. All Tristar vessels are maintained to the highest safety standards and undergo Ship Inspection Report Programme (SIRE). In 2018, Eships re-entered the Dry Bulk market with the acquisition of three vessels. The Group has signed firm contracts for six new build 25,000 MT DWT, IMO Type 2 Oil and Chemical tankers to be delivered between the middle of May 2020 till the first week of January 2021.

### Polymer Bulk & Bagging Warehouse



The multi logistics polymers facility in JAFZA South is designed for receiving bulk PP/PE granules into silos and bagging of the granules by fully automated bagging operation into FFS film bags and/or big bags. The packed material can be stored inside the warehouse in racking with a capacity of 8,000 tons.

### Specialized Warehousing for Chemicals & Dangerous Goods



The new JAFZA South custom built warehouse has the capability to offer both ambient and temperature controlled storage for a wider range of petroleum products, including industrial solvents and soft chemicals. Total warehouse capacity is in excess of 17,000 pallet positions. It has a drum filling station with capability to drum from ISO tanks and road tankers thus providing customers a solution to receive in bulk and store and distribute in packed conditions.

### Commercial Aviation Refueling



Tristar is into the commercial aviation sector in Africa by offering refueling services at the Juba International Airport, starting with Flydubai, WFP and other airlines. Tristar has also established an Aviation Refueling Station at the Monrovia Airport in Liberia which is ready for commissioning. Tristar's Aviation Fuel Stations comply with international standards, specifications and guidelines set by IATA, JIG, AFQRJOS, as well as with IFQP requirements set by Airlines for Aviation Fuel Quality Control and Operating Procedures. Tristar has been a member of IATA since 2008 and has a technical service agreement with Hansaconsult.

### Road Transport



Tristar owns and operates over 1,500 vehicles ranging from road tankers, trailers and delivery pickup in the Middle East, Asia and Africa. Operations are certified for Integrated Management System including the latest ISO 9001, ISO 14001, ISO 39001 and ISO 45001. Tristar is periodically assessed by the Gulf Petrochemicals and Chemicals Association for SQAS (Safety & Quality Assessment System).

# Winner

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## Lifetime Achievement Award 2019

### Judging Criteria

This award is to honour an individual who has made a significant and lasting contribution to shipping and the maritime industry.

### **Bader Naser Al Khashti, Chairman, Kuwait Oil Tanker Company**

Bader Naser Al Khashti's rich and diverse career started 39 years ago in the oil industry of his native Kuwait. With a degree in mechanical engineering from California State University behind him, Mr Al Khashti joined Kuwait Oil Company, where he worked in a wide range of different disciplines, including operations and exploration. Mr Al Khashti's term as Managing Director of health, safety and R&D for Kuwait Petroleum Company gave him first-class experience which he has plainly carried into the role of Chairman of Kuwait Oil Tanker Company (KOTC) which is well known for its commitment to all these areas. With responsibility for the transportation sector of Kuwait Petroleum Corporation, KOTC operates a modern fleet of VLCCs, product tankers and LPG carriers. As Chairman, one of Mr Al Khashti's highest priorities is the company's commitment to environmental issues and to the recruitment and training of young Kuwaiti nationals.



(L - R) Chris Hayman, Chairman, Seatrade, Bader Naser Al Khashti, Chairman, Kuwait Oil Tanker Company and Chris Peters, CEO, Tristar Shipping and Eships



# *an Evening in Pictures...*







*an Evening in Pictures...*



# **Seatrade Maritime Awards**

Middle East, Indian  
Subcontinent & Africa